

REQUEST FOR PROPOSAL

SLUDGE HAULING & DISPOSAL SERVICES

RFP #201920-09

January 13, 2020

1. INSTRUCTIONS AND CONDITIONS

A. No proposal will be considered for award unless submitted in the proposal format described in this Request for Proposal (RFP). The proposal must be fully complete and executed. Each response shall contain four (4) copies of the completed proposals which will include; three (3) bound and one (1) unbound copy with a copy of this RFP attached to the front of each proposal, with appropriate responses included.

Format: Proposal should be 8 ½ x 11 inches, printed two-sided on recycled paper with removable bindings, bound in a single document and organized in sections.

Each proposal must be submitted in a sealed envelope addressed to Becky McCurdy, Procurement Services Manager, City of Madera, Purchasing-Central Supply, 1030 South Gateway Drive, Madera, California 93637, and delivered prior to the time and date specified in this document. Each sealed envelope containing a proposal must have, on the outside, the name of the proposer, proposer's address and the statement "DO NOT OPEN UNTIL THE TIME OF PROPOSAL OPENING" and in addition, must be plainly marked on the outside as follows:

Proposal: Sludge Hauling & Disposal Services

RFP #: 201920-09

Filing Deadline: Monday, February 24, 2020 - 3:00 P.M.

- B. Attention of proposers is especially directed to the specifications which, in addition to the proposal and these instructions, are basis for evaluation and will be part of any agreement with the successful proposer. Any deviations from the specifications in this notice shall be proper reason for rejection of all or any part of the proposal.
- C. The City of Madera recognizes its policy of providing equal opportunity to all qualified persons and reaffirms its commitment that there shall be no discrimination against qualified applicants or employees on the basis of race, gender, color, national origin, religion, age, disability, sexual orientation or marital status.
- D. The City reserves the right to reject or accept any or all proposals or parts thereof and to accept or reject the alternatives individually or jointly, for any reason.

- E. The City reserves the right to consider any minor deviations from the specifications and determine the acceptance or rejection of such deviation. The City reserves the right to seek supplementary information from any proposer at any time after official proposal opening and before the award. Such information will be limited to clarification or amplification of information asked in the original proposal.
- F. The City reserves the right to modify this Request for Proposal (RFP) at any time. In the event it becomes necessary to modify or revise the RFP, a written amendment or addenda issued by City's Purchasing-Central Supply Division is the only method which should be relied on with respect to changes to the RFP. Proposer is responsible to contact City's Purchasing-Central Supply Division prior to submitting a proposal to determine if any amendments were made to the RFP. Documents, amendments, addenda, etc. will be posted to the City's Purchasing page at www.madera.gov/purchasing under Bid Announcement and Results.

Questions and suggestions concerning the RFP must be submitted in writing no later than 3:00 P.M. Monday, February 10, 2020. Written questions or inquiries should be emailed, mailed or faxed to:

Becky McCurdy Procurement Services Manager City of Madera Purchasing-Central Supply 1030 South Gateway Drive Madera, CA 93637

rmccurdy@madera.gov

FAX: (559) 661-0760

No questions or inquiries should be directed to any individual(s) at the locations detailed in this document. All communications should be submitted in writing per the process described in this document.

- G. Proposals will be evaluated by the City. If a proposal is found to be incomplete or not in compliance with the format required, it will not be considered for evaluation. During the evaluation process, the City may find it beneficial to request additional information.
- H. Any proposal may be withdrawn at any time prior to the hour fixed for the opening, provided that a request in writing executed by the proposer, or his/her duly authorized representative, for the withdrawal of such proposal is filed with Purchasing-Central Supply. The withdrawal of a proposal shall not prejudice the right of a proposer to file a new proposal prior to the time and date set for the opening. After the expiration of the time and date for receipt of proposals, a proposal may not be withdrawn or altered.
- I. Issuance of the RFP and receipt of proposals does not commit the City to award an agreement. The City reserves the right to postpone the RFP process for its own

convenience, to accept or reject any or all proposals received in response to this RFP, to negotiate with other than the selected company should negotiations with the selected company be terminated, or to cancel any section of this RFP. The City also reserves the right to apportion the award among more than one proposer.

- J. An award will be made as soon as reasonably practical after the opening of Proposals. The term of this agreement shall be from February 1, 2020 through January 31, 2021. Pricing shall remain firm for the entire term of this agreement. The City may elect to extend the agreement for additional one (1) year periods on a year to year basis, for a maximum of 4 extension years. Cost for any extensions of this agreement will be negotiated but increases cannot exceed the change in the CPI over the previous 12 months, calculated from each renewal year. The term CPI shall mean the consumer price index; not seasonably adjusted, U. S. City Average, as published by the U.S. Department of Labor, Bureau of Labor Statistics."
- K. The successful Proposer shall enter into a formal agreement with City which will be very similar in content to the Attachment B "Draft" agreement which is provided for information purposes only and to help clarify City intent relevant to this Request for Proposal.
- L. The City may, at its sole option, terminate any contract/agreement that may be awarded as a result of this RFP at the end of any City Fiscal Year, for reason of non-appropriation of funds. In such event, the City will give proposer at least thirty (30) days written notice that such function will not be funded for the next fiscal period. In such event, the City will return any associated equipment to the Contractor in good working order, reasonable wear and tear excepted.
- M. Prior to beginning any work or delivering any equipment or material to be furnished under this proposal, the proposer shall secure the appropriate Business License from the City of Madera. Business license information may be obtained by calling (559) 661-5408. Should the proposer already have his license, please indicate the license number and expiration date below:

City License No.	Expiration Date
,	

Any Federal or State of California License/Certification required to provide the services will be required. A Certificate of Insurance in accordance with the Insurance Requirements for Service Providers document included in this RFP as Attachment A will also be required.

- N. Proposer's Proprietary Information: All documents provided by the successful proposer shall become public record.
- O. It is the City's policy to encourage the purchase of supplies, services and equipment from vendors located within the boundaries of the City. Local vendors are sellers, vendors, suppliers and contractors who maintain places of business located within the limits of the City and who have a current City of Madera business license. The local

vendor outreach policy shall not apply to those Agreements where State or Federal law, or other laws or regulations preclude such a preference.

Contractors will, to the greatest extent feasible, attempt to incorporate local area businesses as subcontractors and suppliers. Contractors will, upon request, provide records showing the outreach efforts made to local businesses to demonstrate that they have made a reasonable effort to inform local businesses of the opportunity.

2. GENERAL INFORMATION

It is the City's intent to enter into a renewable agreement with a company for sludge hauling and disposal services.

The City monitors the sludge daily as required by its SWRCB Waste Discharge Requirements permit and applicable EPA 503 Biosolids Rule.

The sludge dewatering facility is composed of two sludge dewatering centrifuges that will discharge sludge cake at a height of fifteen (15) feet, eight (8) inches above grade. The centrifuges produce a sludge cake with a percent solids between twenty-two (22) and twenty-five (25) percent. To date the treatment facility has been producing 190 to 210 tons per month of biosolids. This amount may increase gradually as plant flows increase.

3. SPECIFICATIONS

- A. BIDDER shall provide documentation that the disposal site is an approved California Water Quality Control Board Class B sludge disposal site; approved composting facility, and/or a landfill that will accept Class B sludge.
- B. The BIDDER shall comply with the required CFR Part 503 and State of California RWQCB and County disposal regulations; including all necessary reporting and sludge constituent data monitoring.
- C. BIDDER will provide trailers or roll-off bins to place under the centrifuge dewatering system, with a minimum of two bins on site at all times. The City will call to have the bins hauled for disposal, with one or two days notice. The City has been averaging three trailers per week.
- D. Proposals shall include cost per ton of sludge to haul and dispose; type and availability of containers to collect and haul the sludge; location of proposed disposal site(s); and any other pertinent information.
- E. Specifications in this document are minimal and any variances should be described in detail.

4. <u>REFERENCES</u>

A. Vendor to supply a minimum of three (3) references with BID submittal; i.e. list agencies you are <u>currently</u> providing with hauling & disposal services. Please use forms supplied with this Request for Proposal.

5. ADDITIONAL INFORMATION

- A. Payment by City for services rendered will be made within 30 days from receipt of a billing which details the charges.
- B. This service agreement may be canceled by the City of Madera any time service is deemed unsatisfactory. A thirty (30) day notice will be given prior to cancellation.

6. FORM OF BIDS

Price shall include all costs, labor, fees, taxes and delivery, pickup or freight charges.

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CITY OF MADERA

BID PROPOSAL

SLUDGE HAULING & DISPOSAL SERVICES

RFP # 201920-09

BIDDER hereby proposes to deliver to and provide services at the City of Madera, Department of Public Works, Wastewater Treatment Plant, 13048 Road 21 ½, Madera, California, 93637 equipment and services in accordance with the published specifications, for the following prices.

\$	Costs per ton of sludge to haul
\$	Cost per ton of sludge for disposal
\$	Cost per container (rental, etc.)
\$	Any other costs or fees
COMPANY NAME	
STREET ADDRESS:	
CITY / STATE	
PHONE NUMBER	
EMAIL	
PERSON PREPARING BID	
POSITION	
SIGNATURE	
DATE	

BUSINESS REFERENCES

REFERENCE NO. 1		
Name:		
Address:		
City:	State:	Zip:
Telephone:		
Relationship:	_	
REFERENCE NO. 2		
Name:		
Address:		
City:	State:	Zip:
Telephone:		
Relationship:	_	
REFERENCE NO. 3		
Name:		
Address:		
City:	State:	Zip:
Telephone:		
Relationship:	_	

Attachment A

Insurance Requirements for Service Providers

Without limiting Service Provider's indemnification of City, and prior to commencement of Work, Service Provider shall obtain, provide, and continuously maintain at its own expense during the term of the Agreement, and shall require any and all Subcontractors and Subconsultants of every Tier to obtain and maintain, policies of insurance of the type and amounts described below and in form satisfactory to the City.

Minimum Scope and Limits of Insurance

Service Provider shall maintain limits no less than:

- \$2,000,000 General Liability (including operations, products and completed operations) per occurrence, \$4,000,000 general aggregate, for bodily injury, personal injury and property damage, including without limitation, blanket contractual liability. Coverage shall be at least as broad as Insurance Services Office (ISO) Commercial General Liability coverage form CG 00 01.General liability policies shall be endorsed using ISO form CG 20 10 that the City and its officers, officials, employees and agents shall be additional insureds under such policies.
- \$1,000,000 Automobile Liability combined single limit per accident for bodily injury or property damage at least as broad as ISO Form CA 00 01 for all activities of Service Provider arising out of or in connection with Work to be performed under this Agreement, including coverage for any owned, hired, non-owned or rented vehicles. Automobile Liability policies shall be endorsed to provide that the City and its officers, officials, employees and agents shall be additional insureds under such policies.
- Worker's Compensation as required by the State of California and \$1,000,000 Employer's Liability per accident for bodily injury or disease. Service Provider shall submit to the City, along with the certificate of insurance, a Waiver of Subrogation endorsement in favor of the City, it's officers, agents, employees, and volunteers.

Maintenance of Coverage

Service Provider shall procure and maintain, for the duration of the contract, insurance against claims for injuries to persons or damages to property, which may arise from or in connection with the performance of the Work hereunder by Service Provider, its agents, representatives, employees, subcontractors or subconsultants as specified in this Agreement.

Proof of Insurance

Service Provider shall provide to the City certificates of insurance and endorsements, as required, as evidence of the insurance coverage required herein, along with a waiver of subrogation endorsement for workers' compensation. Insurance certificates and endorsements must be approved by the City prior to commencement of performance. Current evidence of insurance shall be kept on file with the City at all times during the term of this Agreement. Agency reserves the right to require complete, certified copies of all required insurance policies, at any time.

Acceptable Insurers

All insurance policies shall be issued by an insurance company currently authorized by the Insurance commissioner to transact business of insurance in the State of California, with an assigned policyholders'

Rating of A- (or higher) and a Financial Size Category Class VII (or larger), in accordance with the latest edition of Best's Key Rating Guide.

Waiver of Subrogation

All insurance coverage maintained or procured pursuant to this agreement shall be endorsed to waive subrogation against the City, its elected or appointed officers, agents, officials, employees, and volunteers, or shall specifically allow Service Provider, or others providing insurance evidence in compliance with these specifications, to waive their right of recovery prior to a loss. Service Provider hereby waives its own right of recovery against the City and shall require similar written express waivers and insurance clauses from each of its subconsultants or subcontractors.

Enforcement of Contract Provisions (non estoppel)

Service Provider acknowledges and agrees that any actual or alleged failure on the part of the Agency to inform Service Provider of non-compliance with any requirement imposes no additional obligations on the City, nor does it waive any rights hereunder.

Specifications not Limiting

Requirements of specific coverage features or limits contained in this Section are not intended as a limitation on coverage, limits or other requirements, or a waiver of any coverage normally provided by any insurance. Specific reference to a given coverage feature is for purposes of clarification only as it pertains to a given issue and is not intended by any party or insured to be all inclusive, or to the exclusion of other coverage, or a waiver of any type. If Service Provider maintains higher limits than the minimums required above, the entity shall be entitled to coverage at the higher limits maintained by Service Provider.

Notice of Cancellation

Service Provider agrees to oblige its insurance agent or broker and insurers to provide to the City with thirty (30) calendar days notice of cancellation (except for nonpayment for which ten (10) calendar days notice is required) or nonrenewal of coverage for each required coverage.

Self-insured Retentions

Any self-insured retentions must be declared to and approved by the City. The City reserves the right to require that self-insured retentions be eliminated, lowered or replaced by a deductible. Self-insurance will not be considered to comply with these specifications unless approved by the City's Risk Manager.

Timely Notice of Claims

Service Provider shall give the City prompt and timely notice of claims made or suits instituted that arise out of or result from Service Provider's performance under this Agreement, and that involve or may involve coverage under any of the required liability policies.

Additional Insurance

Service Provider shall also procure and maintain, at its own cost and expense, any additional kinds of insurance, which in its own judgement may be necessary for its proper protection and prosecution of the Work.

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CITY OF MADERA

SLUDGE HAULING AND DISPOSAL SERVICES

TH	IIS A	AGREEMENT	Tmade and er	itere	ed int	o the $_$	_ da	y of, :	2020, by and I	oetweer	the CIT	Y OF
MADERA,	а	municipal	corporation	of	the	State	of	California,	hereinafter	called	"City"	and
, hereinafter called "Service Provider";												

RECITALS

- A. The City is in need of Sludge Hauling and Disposal Services and the City has issued a Request for Proposals (RFP) for Sludge Hauling and Disposal Services.
- B. City requires a Sludge Hauling and Disposal Services Agreement from a qualified professional service provider.
- C. Service Provider is a firm having the necessary experience and qualifications to provide services under this Sludge Hauling and Disposal Services Agreement.
- D. After conducting an RFP process for Sludge Hauling and Disposal Services and after review and consideration, City desires to retain Service Provider to provide said services.

AGREEMENT

NOW, THEREFORE, in consideration of the foregoing and the mutual covenants and agreements herein contained, it is agreed by and between the City and the Service Provider as follows:

- 1. <u>Services</u>. The City hereby contracts with Service Provider to provide Sludge Hauling and Disposal Services, herein set forth at the compensation and upon the terms and conditions herein expressed, and Service Provider hereby agrees to perform such services for said compensation, and upon said terms and conditions City hereby authorizes Service Provider to commence work on , 2020.
- 2. <u>Obligations, duties and responsibilities of Service Provider</u>. It shall be the duty, obligation and responsibility of the Service Provider, in a skilled and professional manner, to perform, furnish and supply to the City the services and supplies in accordance with the minimum service requirements as listed below:

(Insert scope of work)

- 3. <u>Service Provider's fees and compensation: amount, how and when payable.</u>
- 3.1 <u>Fees.</u> For all the work and services, including supplies and equipment, pertaining to the Sludge Hauling and Disposal Services Agreement and supplies required to be furnished by the Service Provider to the City, City agrees to pay to Service Provider and Service Provider agrees to accept and receive as payment in full the following fees and compensation which shall be known as the "Fee" to be paid as hereinafter set forth.

a. Cost Schedule (Insert fees)

	4.	Term of Agreement	This Agreement sha	Il he effective on	, 2020, after
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appr	oval by the	City Council at a duly s	cheduled meeting th	ereof and shall conti	nue in full force and effect
throu	ugh	, 2021, unless other	wise terminated earli	er by one of the par	ties pursuant to Section 8
of th	is Agreeme	ent. This Agreement m	ay be extended by m	utual written conse	nt annually thereafter, for
addit	ional one ((1) year periods on a y	ear to year basis, for	a maximum of 4 ext	ension years. Cost for any
exte	nsions of th	nis agreement will be r	negotiated but increa	ses cannot exceed t	he change in the CPI over
the p	revious 12	months, calculated from	om each renewal yea	r. The term CPI shall	mean the consumer price
index	k; not seaso	onably adjusted, U.S. (City Average, as publi	shed by the U.S. Dep	partment of Labor, Bureau
of La	bor Statisti	cs."			

5. Hold Harmless and Insurance Requirements.

- 5.1 Independent contractor. In the furnishing of the services provided herein, the Service Provider is acting as an independent contractor and not as an employee of the City. Service Provider acknowledges and agrees that at all times, Service Provider or any agent or employee of Service Provider shall be deemed at all times to be an independent contractor and is wholly responsible for the manner in which it performs the services and work requested by City under this Agreement. Service Provider, its agents, and employees will not represent or hold themselves out to be employees of the City at any time. Service Provider or any agent or employee of Service Provider shall not have employee status with City, not be entitled to participate in any plans, arrangements, or distributions by City pertaining to or in connection with any retirement, health or other benefits that City may offer its employees. Service Provider or any agent or employee of Service Provider is liable for the acts and omissions of itself, its employees, and its agents. Service Provider shall be responsible for all obligations and payments, whether imposed by federal, state, or local laws, including, but not limited to, FICA, income tax withholdings, unemployment compensation, insurance, and other similar responsibilities related to Service Provider's performing services and work, or any agent or employee of Service Provider providing same. Nothing in this Agreement shall be construed as creating an employment or agency relationship between City and Service Provider or any agent or employee of Service Provider. Any terms in this Agreement referring to direction from City shall be construed as providing for direction as to policy and the result of Service Provider's work only, and not as to the means by which such a result is obtained. City does not retain the right to control the means or the method by which Service Provider performs work under this Agreement
- 5.2 <u>Indemnification and Waivers.</u> Service Provider shall defend, indemnify, save, protect, and hold harmless the City of Madera, the members of the City Council of said City and all other officers, volunteers and employees of said City against and from all claims, suits, actions, demands or liability whatsoever to any person or persons by reason of personal injuries or death or damage or destruction of property caused by or arising out of Service Provider's operations under the terms of this Agreement, or extension thereof, or by Service Provider's failure to comply with any of the terms or provisions of said Agreement. Service Provider shall and does hereby waive any claim against the City of Madera, its officers, volunteers and employees, for any damage to equipment or other property connected with Service Provider's operations under this Agreement arising from any cause.
- 5.3 <u>Insurance</u>. During the term of this Agreement, Service Provider shall maintain, keep in force and pay all premiums required to maintain and keep in force liability and property damage

insurance. The limits of such policy shall be as required by the City of Madera. A copy of the City's requirements for such insurance coverage is attached hereto as Exhibit "A".

- 6. <u>Attorney's Fees/Venue</u>. In the event that any action is brought to enforce the terms of this Agreement, the party found by the court to be in default agrees to pay reasonable attorney's fees to the successful party in an amount to be fixed by the Court. The venue for any claim being brought for breach of this Agreement shall be in Madera County.
- 7. <u>Governing Law.</u> The laws of the State of California shall govern the rights and obligations of the parties under this Agreement, including the interpretation of the Agreement. If any part of the Agreement is adjudged to be invalid or unenforceable, such invalidity shall not affect the full force and effect of the remainder of the Agreement.

8. Termination.

- 8.1 This Agreement may be terminated at any time by either party upon thirty (30) calendar days written notice. In the event the Agreement is terminated by either party, Service Provider shall be compensated for services performed to the date of termination based upon the compensation rates and subject to the maximum amounts payable agreed to together with such additional services performed after termination which are authorized in writing by the City representative to wind up the work performed to date of termination.
- 8.2 City may immediately suspend or terminate this Agreement in whole or in part by written notice where, if in the determination of City, there is:
 - a. An illegal use of funds by Service Provider;
 - b. A failure by Service Provider to comply with any material term of this Agreement;
 - c. A substantially incorrect or incomplete report submitted by Service Provider to City.

In no event shall any payment by City or acceptance by Service Provider constitute a waiver by such party of any breach of this Agreement or any default which may then exist on the part of either party. Neither shall such payment impair or prejudice any remedy available to either party with respect to such breach or default. City shall have the right to demand of Service Provider the repayment to City of any funds disbursed to Service Provider under this Agreement which, as determined by the appropriate court or arbitrator, were not expended in accordance with the terms of this Agreement.

All notices shall be mailed to the City:

	City of Madera
	Public Works Operations Director
	1030 South Gateway Drive
	Madera, CA 93637
To Service Provider:	
	
	

- 9. Compliance with Laws.
- 9.1 Laws Incorporated by Reference. The full text of the laws listed in this Section, including enforcement and penalty provisions, are incorporated by reference into this Agreement.
- 9.2 Conflict of Interest. By executing this Agreement, Service Provider certifies that it does not know of any fact which constitutes a violation of Title 9, Chapter 7 of the California Government Code (Section 87100 et seq.), or Title 1, Division 4, Chapter 1, Article 4 of the California Government Code (Section 1090 et seq.), and further agrees promptly to notify the City if it becomes aware of any such fact during the term of this Agreement.
- 9.3. Proprietary Information. In the performance of Services, Service Provider may have access to City's proprietary or confidential information, the disclosure of which to third parties may damage City. If City discloses proprietary or confidential information to Service Provider, such information must be held by Service Provider in confidence and used only in performing the Agreement. Service Provider shall exercise the same standard of care to protect such information as a reasonably prudent Service Provider would use to protect its own proprietary or confidential information.
- 9.4. Nondiscrimination Requirements. Service Provider shall comply with all state and federal laws in the administration of this Agreement.
- 9.5. Alcohol and Drug-Free Workplace. City reserves the right to deny access to, or require Service Provider to remove from, City facilities personnel of any Service Provider or subcontractor who City has reasonable grounds to believe has engaged in alcohol abuse or illegal drug activity which in any way impairs City's ability to maintain safe work facilities or to protect the health and well-being of City employees and the general public. City shall have the right of final approval for the entry or re-entry of any such person previously denied access to, or removed from, City facilities. Illegal drug activity means possessing, furnishing, selling, offering, purchasing, using or being under the influence of illegal drugs or other controlled substances for which the individual lacks a valid prescription. Alcohol abuse means possessing, furnishing, selling, offering, or using alcoholic beverages, or being under the influence of alcohol.
- 9.6. Public Records Act. Contractor acknowledges that this Agreement and all records related to its formation, Contractor's performance of services, and City's payment are subject to the California Public Records Act, (California Government Code §6250 et seq.). Such records are subject to public inspection and copying unless exempt from disclosure under federal, state, or local law.
- 10. <u>Notices</u>. All notices and communications from the Service Provider shall be to City's Public Works Operations Manager. Verbal communications shall be confirmed in writing. All written notices shall be provided and addressed as indicated above.
- 11. <u>Assignment.</u> Neither the City nor the Service Provider will assign its interest in this Agreement without the written consent of the other.
- 12. <u>Entire Agreement</u>. This contract sets forth the entire Agreement between the parties and supersedes all other oral or written provisions. Any changes to this Agreement requested by either City

or Service Provider may only be effected if mutually agreed upon in writing by duly authorized representatives of the parties hereto. This Agreement shall not be modified or amended or any rights of a party to it waived except by such a writing.

13. <u>Venue</u>. The formation, interpretation, and performance of this Agreement shall be governed by the laws of the State of California. Venue for all litigation relative to the formation, interpretation, and performance of this Agreement shall be in the County of Madera.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement at Madera, California, the day and year first above written.

	CITY OF MADERA
	BY: Andrew Medellin, Mayor
	BY:
ATTEST:	
Alicia Gonzales, City Clerk	
APPROVED AS TO FORM	
Hilda Cantú Montoy, City Attorney	

Exhibit A

Insurance Requirements for Service Providers

Without limiting Service Provider's indemnification of City, and prior to commencement of Work, Service Provider shall obtain, provide, and continuously maintain at its own expense during the term of the Agreement, and shall require any and all Subcontractors and Subconsultants of every Tier to obtain and maintain, policies of insurance of the type and amounts described below and in form satisfactory to the City.

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Additional Insurance

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